

### Frozen Beef Primals:

#### Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 2000.

#### Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April 2000. Source: PIERS, April 2000.

#### Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### Ocean Rates:

Ocean rates are applicable for July 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### **Container Rate:**

Container rates for Frozen Beef Primals are quoted on full, 18 KT 40-foot refrigerated containers unless otherwise noted. Container movements of frozen beef primals are defined by PIERS as "meat, chiefly fresh and frozen."

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Beef Primals

Monthly Market Share For: April 2000

Month\Year: 117.7 \ 718.8

Month\Year: $117.7 \setminus R$	718.8												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	40%	19%	12 Days	\$151								21 KT	\$3,161
Evergreen	19%	17%	14 Days	\$2,600 <sup>1</sup>	\$220 <sup>1</sup>								\$2,820
Hyundai	13%	13%	12 Days	\$2,450 <sup>1</sup>									\$2,45017
Hanjin	10%	30%	12 Days	\$164	\$11							18 KT	\$3,150
Cho Yang	9%	6%	13 Days	\$159								18 KT	\$2,862
OOCL	4%	4%	17 Days	\$126								20 KT	\$2,510
COSCO	3%	4%		\$125								20 KT	\$2,500
K Line	3%	3%	16 Days										

<sup>1</sup> Rate is per container

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<sup>17</sup> Rate is based on YY movement not SY.

L.A./L.B./Oakland Ports To Hong Kong

### Frozen Beef Primals

Monthly Market Share For: April 2000

Month\Year: 49.0 \ 212.8

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	36%	40%	13 Days	\$161	\$11							18 KT	\$3,09617
Hyundai	15%	8%	14 Days	\$215	\$11							18 KT	\$4,068
NYK Line	14%	9%	11 Days	\$182	\$11			\$46				18 KT	\$4,302
COSCO	9%	9%	18 Days	\$100								23.5 KT	\$2,350
Evergreen	8%	11%	16 Days	\$2,600 <sup>1</sup>	\$220 <sup>1</sup>								\$3,120
OOCL	7%	3%	15 Days	\$162	\$11							18 KT	\$3,114
Yang Ming	4%	8%	16 Days										
Mitsui OSK	4%	2%	14 Days										
Hapag-Lloyd	2%	4%	15 Days	\$238								18 KT	\$4,284
Cho Yang	1%	1%	14 Days	\$3,580 <sup>1</sup>	\$20 <sup>1</sup>								\$3,60017
APL	0%	3%	14 Days	\$141	\$11			\$34				18 KT	\$3,348

<sup>1</sup> Rate is per container

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<sup>17</sup> Rate is based on YY movement not SY.

L.A./L.B./Oakland Ports To Hsingkang, China

Frozen Beef Primals

Monthly Market Share For: April 2000

Month\Year: 4.5 \ 25.8

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Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARI	3 Cotton R.	Size	ContainerRate
K Line	44%	21%	19 Days	\$253	\$11						18 KT	\$4,752
Hyundai	22%	47%	16 Days	\$258	\$11						18 KT	\$4,842
Evergreen	22%	12%										
COSCO	11%	15%	18 Days									
Hanjin	0%	4%	17 Days									

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L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Beef Primals

Monthly Market Share For: April 2000

Month\Year: 7.0 \ 39.0

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Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
Hyundai	71%	59%	25 Days	\$258	\$11						18 KT	\$4,842
Evergreen	29%	5%	30 Days	\$2,900 <sup>1</sup>	\$220 <sup>1</sup>							\$3,120
Hanjin	0%	15%	24 Days	\$161	\$11						18 KT	\$3,096
Maersk-SeaLand	0%	15%	24 Days	\$3,730 <sup>1</sup>	\$220 <sup>1</sup>							\$3,950
NYK Line	0%	5%	26 Days	\$182	\$11			\$46			18 KT	\$4,302

<sup>1</sup> Rate is per container

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Frozen Beef Primals

Monthly Market Share For: April 2000

Month\Year: 53.0 \ 218.9

, , , , , , , , , , , , , , , , , , , ,	Market Share	Market Share CY	Transit Time	Ocean Rate									
Carrier					BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
K Line	29%	24%	14 Days	\$108								21 KT	\$2,268
OOCL	16%	13%	15 Days	\$108								21 KT	\$2,268
Yang Ming	13%	13%	14 Days										
Hyundai	12%	6%	13 Days	\$243	\$11		6%					18 KT	\$4,834
Hanjin	6%	17%	12 Days	\$224	\$11		6%	\$34				18 KT	\$5,084 17
APL	6%	3%	12 Days	\$133								21 KT	\$2,793
NYK Line	4%	11%	9 Days	\$132					\$46			16 KT	\$3,112
Evergreen	4%	6%	17 Days	\$2,6001	\$220 <sup>1</sup>								\$2,820
Mitsui OSK	2%	2%	15 Days										
COSCO	0%	53%	15 Days	\$108								21 KT	\$2,268

<sup>1</sup> Rate is per container

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<sup>17</sup> Rate is based on YY movement not SY.

L.A./L.B./Oakland Ports To Singapore

### Frozen Beef Primals

Monthly Market Share For: April 2000

Month\Year: 1.3 \ 6.2

( ) ( )		Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate	
Hanjin	100%	20%	21 Days											
COSCO	0%	53%	19 Days	\$125								20 KT	\$2,500	
Cho Yang	0%	16%	18 Days	\$3,265 <sup>1</sup>	\$20 <sup>1</sup>		8%						\$3,546	
Yang Ming	0%	7%	16 Days											

<sup>1</sup> Rate is per container

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L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Frozen Beef Primals

Monthly Market Share For: April 2000

Month\Year: 694.6 \ 2,965.3

,								Surcharg	ges:				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	22%	18%	9 Days	\$163	\$11		50%					18 KT	\$4,599
APL	16%	14%	11 Days	\$164								20 KT	\$3,280
K Line	13%	14%	10 Days										
Mitsui OSK	10%	11%	11 Days										
COSCO	10%	8%	12 Days	\$132								20 KT	\$2,640
Evergreen	7%	6%	10 Days	\$2,3001	\$220 <sup>1</sup>								\$2,520
OOCL	3%	2%	11 Days	\$154	\$11		50%					18 KT	\$4,356
NYK Line	2%	4%	4 Days										
Yang Ming	2%	3%	10 Days										
Maersk-SeaLand	1%	0%	10 Days	\$2,050 <sup>1</sup>	\$220 <sup>1</sup>								\$2,720

<sup>1</sup> Rate is per container

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